

Hardware- und Softwareunternehmen mit Sitz in London



TARGET PRICE

GBP 5,500,000

GROSS REVENUE

GBP 3,000,000

EBITDA

230000

BUSINESS TYPE

Internetfirmen

FF&E

700000

COUNTRY

United Kingdom

BUSINESS ID

L#2020447

Zu verkaufen ein erfolgreiches IT-Unternehmen, ein Anbieter von Hardware, Software-Peripherie und IT-Support-Dienstleistungen. Es hat seinen Sitz in den Midlands, Großbritannien, obwohl der Kundenstamm national ist. Die Dienstleistungen richten sich an Unternehmen, Bildungseinrichtungen und kleine bis mittelständische Unternehmen. Das Unternehmen verfügt über einen etablierten Lieferanten- und Kundenstamm mit über 84 aktiven Kunden. Die Eigentümer möchten mit einem größeren Erwerber zusammenarbeiten, um das volle Potenzial des Unternehmens auszuschöpfen. Sie sind bereit, die Option einer erfolgsabhängigen Kaufpreiszahlung zu prüfen, und alle Direktoren sind bereit, ihre derzeitigen Funktionen nach einem Verkauf fortzusetzen. Das Unternehmen besteht seit 2007 und ist stetig gewachsen, um einen Umsatz von knapp 3 Millionen £ und einen Betriebsgewinn von rund 230.000 £ zu erzielen. Zu den Vermögenswerten des Unternehmens gehört eine Immobilie mit einem Wert von über 700.000 £. Das Geschäft wird von den Direktoren betrieben, die hauptberuflich im Geschäft sind. Insgesamt sind es 8 Mitarbeiter. Die Alleinstellungsmerkmale des Unternehmens sind:

- Vor/Nach- Technische Verkäufe
- Dedizierte Kontoverwaltung rund um die Uhr verfügbar
- Architekten für technische Lösungen
- Einziger Kontaktpunkt

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