MERGERSCORP
The Leader In Business Sales Mergers & Acquisitions

Portfolio von 2x bekannten KMU-Speditionsunternehmen

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Teaser:

– Gruppe von 2 bekannten mittelständischen Speditionen mit Sitz in den Außenbezirken von Porto, Nordportugal; in der Nähe der Hauptstraßen, mit eigener Logistikplattform.
– Mit mehr als 20 Jahren Erfahrung und nachhaltiger Tätigkeit im In- und Ausland.
– Verfügt über einen sehr soliden Kundenstamm, nämlich die nationalen Postnetzdienste, renommierte große Einzelhandels-Baumärkte, Großgerätemärkte, Webshop-Unternehmen, andere nationale und internationale Speditionen.
– Hat eine Flotte von 38 Lieferwagen, von 3,5 Tonnen bis 40 Tonnen, mit 5 Lastwagen und 45 Arbeitern.
– Unter ihrem guten Cashflow-Management liegen die durchschnittlichen Forderungen bei 30 Tagen und die Verbindlichkeiten bei 35 Tagen.
– Sie arbeiten in Mietobjekten. (Im Besitz ihrer eigenen Immobiliengesellschaft)

2021 konsolidierter Umsatz von 2,7 Mio. €
2021 Konsolidiertes und bereinigtes ebitda von 200 T€
Prognostizierter Umsatz für 2022 = 3,2 Mio. €
Prognose ebitda = 300.000 €

Optionen für den Verkauf:

– Preisvorstellung für beide Unternehmen = 1,5 Mio. €
– Der Gesamtpreis für das Unternehmen mit RE, wo es tätig ist = 4,5 Mio. € (3 Mio. € für RE)

Charakteristik:

– 20.000m2 Grundstück
– 3 Hauptlager mit Büros

Die Verkäufer sind offen für Verhandlungen zusammen mit mehreren Akquisitionsstrukturierungsszenarien, einschließlich Verkäuferfinanzierung, Earn-Outs usw.
Sie bleiben während der Transaktionsdauer in Übereinstimmung mit den Bedürfnissen und Verhandlungen des Käufers.
Wettbewerbsverbotsvertrag verfügbar, wenn der Käufer dies wünscht.

TARGET PRICE
EUR 1,500,000

GROSS REVENUE
EUR 3,200,000

EBITDA
EUR 300,000

BUSINESS TYPE
Compañía de logística

REASON FOR SELLING
Der Verkaufsgrund: fehlende Nachfolge und Ruhestand.

COUNTRY
Portugal

BUSINESS ID
L#20220279

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