

# Unternehmen für erlebnisorientierte Veranstaltungen



**MERGERSCORP**

## Unternehmen für erlebnisorientierte Veranstaltungen

Eine Full-Service-Agentur für Events, Erlebnisse und Sponsoring, die einmalige Veranstaltungen produziert. Das Unternehmen kreiert maßgeschneiderte Luxuserlebnisse für Unternehmen, B2B und vermögende Privatkunden mit Sitz in den USA, nationaler Reichweite und einem Modell, das leicht international skalierbar ist.

Ein vielfältiger, hochwertiger Kundenstamm, darunter zahlreiche Fortune-500-Unternehmen, mit jährlich über 100 neuen Kunden.

### Stärken und Chancen

- **Rentabilität und Skalierbarkeit:** Das Geschäftsmodell ist äußerst profitabel und hat sich als hoch skalierbar erwiesen.
- **Wettbewerbsvorteil:** Das Unternehmen hat einen "First-Mover-Vorteil" in seiner spezifischen Nische auf dem Markt für Erlebnisveranstaltungen.
- **Wachstum:** Erhebliches Potenzial für ein beschleunigtes Wachstum des Marktanteils, das durch diese Transaktion ermöglicht wird.

### Transaktionsdetails

- **Art der Transaktion:** Sie suchen einen **mehrheitlichen Verkauf oder einen vollständigen Ausstieg** aus dem Unternehmen.
- **Bedingungen des Verkäufers:** Der Verkäufer ist offen für eine strukturierte **Buy-Out-Option**, die 24-48 Monate nach dem Abschluss verfügbar ist.
- **Grund für den Verkauf:** Die Transaktion soll Kapital sichern, um einen "Runway" für Barmittel zu schaffen und die Entwicklung des Marktanteils zu beschleunigen.

#### TARGET PRICE

\$ 18,000,000

#### GROSS REVENUE

\$ 12,600,000

#### EBITDA

\$ 6,900,000

#### BUSINESS TYPE

Unterhaltung

#### COUNTRY

Vereinigte Staaten

#### BUSINESS ID

L#20251046

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*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

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