

Wachstumsstarkes BPO Call Center



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Das 2021 gegründete, schnell wachsende Business Process Outsourcing (BPO)-Unternehmen bietet umfassende Dienstleistungen für einen weltweiten Kundenstamm, darunter die USA, Großbritannien, Australien und Neuseeland.

Das Unternehmen ist spezialisiert auf Inbound/Outbound-Callcenter-Dienste, Back-Office-Abläufe, Automatisierung und KI-gesteuerte Prozesse.

Leistung und Prognosen

- 2024-2025 Einnahmen: \$3.74M
- 2024-2025 EBITDA: \$548K
- 2025-2026 Umsatzprognose: \$5.4M
- 2026-2027 Einnahmeproggnose: \$7M

Operative Höhepunkte

- Sitzplatzkapazität: 520
- Derzeitiges Personal: 307
- Robuste organische Lead-Generierung durch eine erstklassig platzierte Website.
- Ein breit gefächertes Kundenportfolio, das wichtige Sektoren wie Personalbeschaffung, Finanzen, Reisen, Fertigung, Einzelhandel und SaaS/Cybersecurity umfasst.

Strategische Vorteile

Diese Akquisition stellt aufgrund mehrerer wichtiger Unterscheidungsmerkmale eine überzeugende Gelegenheit dar:

- Hohe Skalierbarkeit: Nutzung der bestehenden Infrastruktur zur Unterstützung eines kontinuierlichen Wachstums.
- Globale Reichweite & dauerhafte Beziehungen: Gesichert durch ein Portfolio von globalen Verträgen und langfristigen Kundenbeziehungen.
- Fortschrittliche technologische Integration: Verbesserte betriebliche Effizienz durch integrierte KI- und Automatisierungslösungen.
- Einhaltung gesetzlicher Vorschriften & Zukunftsfähigkeit: Der Betrieb ist vollständig GDPR-konform und gewährleistet ein sicheres und zukunftsfähiges Geschäftsmodell.

Gebührenhinweis: Bei erfolgreichem Abschluss der Transaktion wird eine Buy Side Fee von 5% fällig.

TARGET PRICE

\$ 5,000,000

GROSS REVENUE

\$ 3,740,000

EBITDA

\$ 0

BUSINESS TYPE

Call Center

COUNTRY

Philippinen

BUSINESS ID

L#20250989

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