

Premium Italian Luxury Yacht Manufacturing Unternehmen





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Ein führender Hersteller von Luxusyachten in Europa ist auf der Suche nach strategischen Wachstumsmöglichkeiten. Mit seinem Fokus auf Leistung, Innovation und exzellentem Design hat dieses Unternehmen schnell Anerkennung bei UHNW-Kunden und hochrangigen Wettbewerbern gefunden.

Highlights des Produktportfolios

- LIMO Tender: Kompakte, luxuriöse Beiboote, die für Mega-Yachten geeignet sind.
- 46ft Serie: Sportboote der Einstiegsklasse mit Innen- und Außenbordmotor, die einen breiteren Kundenkreis ansprechen.
- 54ft Serie: Der aktuelle Bestseller, erhältlich in den Versionen Family und XL – ideal für Kunden, die eine individuelle Anpassung wünschen.
- 64ft Serie: Kompakte Yachten mit atemberaubendem Design, die auf dem Markt sehr gefragt sind.
- 86ft Serie: Flaggschiff der A-Klasse, RINA-zertifizierte Yachten, die sich derzeit in einem frühen Produktionsstadium befinden und von denen bereits zwei Einheiten in Auftrag gegeben wurden.
- 125ft Serie (M125): Strategisches Langzeitprojekt mit dem Potenzial, das Ultra-Luxus-Segment weltweit neu zu gestalten.

Wettbewerbslandschaft:

- Konkurriert mit Riva, Wally, Vanquish, Wajer, Pardo (46-86ft Segment)
- Konkurriert mit Ferretti, Benetti, San Lorenzo (125ft Segment)
- LIMO-Ausschreibung fordert Hodgson direkt heraus

FINANZEN

Jahr	Umsatz (€M)	Kosten (€M)	EBITDA (€M)	Bereinigtes EBITDA (€M)
2018	10.1	9.7	1.0	–
2019	12.9	12.7	0.9	–
2020	9.9	9.8	0.7	–
2021	12.3	11.9	1.3	–
2022	15.9	14.9	2.2	–

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TARGET PRICE

\$ 15,000,000

GROSS REVENUE

\$ 19,000,000

EBITDA

\$ 6,700,000

BUSINESS TYPE

Wartung & Service von Yachten und Booten

COUNTRY

Italien

BUSINESS ID

L#20250960

Jahr	Umsatz (€M)	Kosten (€M)	EBITDA (€M)	Bereinigtes EBITDA (€M)
2023	15.2	14.0	2.6	4.7
2024	19.0	12.4	6.7	–
2025F	17.0	10.3	6.7	–
2026F	25.3	15.5	9.9	–

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