

Virtueller BPO-Anbieter



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Ein 100% virtuelles Business Process Outsourcing (BPO)-Unternehmen prüft strategische Wachstumsmöglichkeiten. Das auf virtuelle Assistenten spezialisierte Unternehmen bietet skalierbare, kosteneffiziente Lösungen zur Rationalisierung von Abläufen und zur Unterstützung des Unternehmenswachstums in verschiedenen Branchen. Mit einer schlanken Struktur und einem vollständig dezentral arbeitenden Team bietet es einen qualitativ hochwertigen, persönlichen Service ohne die Beschränkungen durch physische Büros.

Wichtigste Highlights

- Branchenschwerpunkt: Professionelle Dienstleistungen, KMU, eCommerce, Immobilien, Technologie
- Zentrale Dienstleistungen:
 - Virtuelle Assistenzdienste
 - Kundenbetreuung & Back-Office-Operationen
 - Vertriebsförderung & Omni-Channel Engagement (Sprache, Chat, E-Mail)
- Liefermodell: 100% virtuelle Arbeitskräfte, Führung in den USA, VAs auf den Philippinen
- Teamgröße: 84 virtuelle Assistenten

Finanzielle Zusammenfassung

- 2023 Umsatz: \$1,3 Millionen | EBITDA: \$380,000
- 2024 Umsatz: \$1,3 Millionen | EBITDA: \$332,000
- Prognostizierte Einnahmen 2025: \$1,3 Millionen

Höhepunkte der Investition

- Vollständig virtueller Betrieb: Ermöglicht Flexibilität, Skalierbarkeit und geringen Overhead

TARGET PRICE

\$ 2,100,000

GROSS REVENUE

\$ 1,300,000

EBITDA

\$ 380,000

BUSINESS TYPE

Call Center

COUNTRY

Vereinigte Staaten

BUSINESS ID

L#20250906

- Kundenorientiertes Management: Direkte Beziehungen zu Großkunden fördern Loyalität und Bindung
- Telefonzentrierte Funktionen: Mehr als 50 % der Dienste beinhalten sprachbasierte Interaktionen, die den Vertrieb und die Kundenbindung unterstützen
- Stabile Umsätze: Konsistente finanzielle Leistung mit Potenzial für Margenverbesserung und Erweiterung des Kundenstamms
- Globale Reichweite: Betreut Kunden auf der ganzen Welt von einem zentralen Verwaltungszentrum in den USA aus.

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