

Hardscape & Landschaftsbau Unternehmen





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Hoch angesehenes Unternehmen für die Installation von Gartenanlagen, spezialisiert auf Terrassen, Einfahrten, Pooldecks, Feuerstellen, Stützmauern, Pergolen und Außenküchen.

Mit mehr als 15 Jahren Erfahrung ist dieses Unternehmen für seine qualitativ hochwertigen Dienstleistungen und seinen Schwerpunkt auf Kundenzufriedenheit bekannt und hat bereits mehrere Auszeichnungen erhalten.

Im Jahr 2020 übernahm ein neuer Eigentümer das Unternehmen, der den Umsatz deutlich steigerte und mit seinem erfahrenen Team das Erbe der Exzellenz fortsetzte.

Wichtige Details:

- 2023: \$3,8 Mio.; \$790k Wachstum von 21% im Jahresvergleich.
- CAGR des Umsatzes von 29% von 2021 bis 2023.
- Verbesserte operative Effizienz, die die SDE-Marge von 19% im Jahr 2021 auf 21% im Jahr 2023 erhöht.
- Pflegt einen 8-10-wöchigen Rückstand an Projekten.
- Ausgeglichene Einnahmen mit 50% gewerblichen und 50% privaten Projekten.
- Wichtige Mitglieder des Teams sind seit der Gründung des Unternehmens dabei (haben mit 2 Eigentümern zusammengearbeitet).
- Zu den Wachstumsmöglichkeiten gehören die Expansion in den Einzelhandel, in geografische Regionen und in neue Dienstleistungen.
- Ausrüstung & Fahrzeuge: \$240k.
- Inventar: \$160k

TARGET PRICE

\$ 3,990,000

BUSINESS TYPE

Bauvorhaben

COUNTRY

Vereinigte Staaten

BUSINESS ID

L#20240689

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