

Reisebüro Business



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Dieses etablierte Reisebüro, das 2014 gegründet wurde, bietet eine breite Palette an touristischen Dienstleistungen an und hat sich auf dem saudischen und dem GCC-Markt einen guten Ruf erworben. Unter der Leitung eines Teams erfahrener Branchenexperten hat sich die Agentur in Zusammenarbeit mit großen Fluggesellschaften eine wettbewerbsfähige Marktposition mit hohen Verkaufsrangfolgen gesichert.

Wichtige Details

- Ausstellung von internationalen und nationalen Flugtickets.
- Hotelbuchungen, Transfers, Reisepakete und Kreuzfahrtarrangements.
- Visabearbeitung für eine Vielzahl von Ländern.
- Ausstellung von internationalen Führerscheinen.
- Franchise-Möglichkeiten verfügbar.
- Erhebliches Potenzial für Expansion und Umsatzsteigerung mit der richtigen Unterstützung.

Marktposition und Leistung

- Hält etwa 4% Marktanteil in der Region.
- Gehört regelmäßig zu den Top 3 im Verkauf bei bestimmten Fluggesellschaften.
- Umsatzwachstum nach der Pandemie trotz einer im Vergleich zum Umsatzvolumen niedrigeren Gewinnspanne.

Wettbewerbsvorteile:

- Starke Partnerschaften mit Fluggesellschaften in Saudi-Arabien.
- Kompetentes Team mit umfassender Branchenerfahrung.
- Betreibt sowohl den Groß- als auch den Einzelhandel mit Reisedienstleistungen.
- Ausgezeichneter Kundenstamm und guter Ruf auf dem Markt.

Möglichkeiten zur Expansion:

- Strategien für das Unternehmenswachstum sind vorhanden.
- Möglichkeiten, den Kundenstamm zu erweitern und neue Dienstleistungen anzubieten.
- Potenzial zur Entwicklung spezialisierter touristischer Dienstleistungen in neuen Gebieten.

Beim Verkauf inbegriffen

- Etablierter Kundenstamm und laufende Verträge.
- Ein Expertenteam steht Ihnen auch nach dem Verkauf zur Seite.
- Geschäftsbeziehungen mit Lieferanten und eine Bankgarantie in Höhe von 1.969.000 SAR.

TARGET PRICE

\$ 3,000,000

GROSS REVENUE

\$ 12,298,208

BUSINESS TYPE

Dienstleistungen

COUNTRY

Saudi-Arabien

BUSINESS ID

L#20240775

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